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1 Word count: 5,578 words (Excluding Tables and Figures) + 4 Tables + 2 Figures = 7,078 words 2 3 4 How Much Has High-Speed Rail Contributed to Economic Productivity in Japan? 5 6 7 Takuma Cho 8 Department of Civil Engineering, The University of Tokyo 9 7-3-1, Hongo, Bunkyo-ku, Tokyo 113-8656, Japan 10 Phone: +81-3-5841-7451; Fax: +81-3-5841-7496 11 E-mail: cho-t@ip.civil.t.u-tokyo.ac.jp 12 13 Hironori Kato (Corresponding author) 14 Department of Civil Engineering, The University of Tokyo 15 7-3-1, Hongo, Bunkyo-ku, Tokyo 113-8656, Japan Phone: +81-3-5841-7451; Fax: +81-3-5841-7496 16 17 E-mail: kato@civil.t.u-tokyo.ac.jp 18 19 Jetpan Wetwitoo 20 Department of Civil Engineering, The University of Tokyo 21 7-3-1, Hongo, Bunkyo-ku, Tokyo 113-8656, Japan 22 Phone: +81-3-5841-7451; Fax: +81-3-5841-7496 23 E-mail: jetpanw@ip.civil.t.u-tokyo.ac.jp

ABSTRACT

This study investigates empirically the impact of high-speed rail (HSR) on regional economic productivity in the case of Japanese HSR, which has the longest history of HSR operation in the world. Empirical analyses with an econometric approach are carried out using panel data for 1981, 1986, 1991, 1996, 2001, and 2006, covering 46 prefectures in Japan. To represent regional accessibility, a gravity-model-based accessibility is formulated using the minimum travel times from origins to destinations covering multiple transportation modes. Three econometric models—a pooled model, a fixed-effect model, and a random-effect model—are then employed to estimate impacts on regional economic productivity, using accessibility as well as sociodemographic and socioeconomic factors as explanatory variables. Accessibility is also treated as an instrumental variable, because reverse causation may be expected. The results show that while accessibility has a significant and positive impact on regional productivity, the reverse causal relationship could also be suggested. The findings also show that the presence of HSR stations significantly influences regional productivity and that its impact has been increasing gradually, possibly owing to the historical pattern of agglomeration near HSR stations. The impact of HSR on economic productivity is higher in regions with HSR stations, particularly those located far from the largest cities rather than those neighboring the largest cities. The results could imply that HSR contributes to narrowing the productivity gap between peripheral and urban areas, which justifies HSR projects as a means of regional development.

Keywords. high-speed rail, economic productivity, accessibility, transportation panel data, Japan

INTRODUCTION

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Transportation investment is expected to enhance economic productivity and economic growth (1). Many previous studies have shown a positive relationship between transportation infrastructure and economic efficiency. Canning (2) examined the impact of infrastructure stocks over 1950-1995 in various countries around the world and concluded that infrastructure stock including transportation infrastructure has a strong positive relationship with other development factors such as population, urbanization level, and GDP per capita. The World Bank (3) also provided cross-sectional data in 1990, showing that the amount of infrastructure stock per capita tends to be higher in countries with higher GDP per capita. Thus, GDP growth is typically treated as one of the performance indicators of transportation infrastructure development, along with the growth of vehicle distance travel, oil usage, and other transportation data, as shown in Litman (4). In terms of economic productivity gains, improvement in transportation accessibility could, in the short run, directly affect industrial productivity through its impact on factors such as commercial delivery, business travel, and commuting to work and school. In the long run, it could also enlarge market areas, increase potential competitiveness, and change land-use patterns and labor markets, all of which may indirectly affect economic productivity. Banister and Thurstain-Goodwin (5) suggested that transportation investment affects the local economy at three levels: output and productivity at the macro level, agglomeration economies and labor market effects at the meso level, and land and property market effects at the micro level. Lakshmanan (6) gave a broader viewpoint of the economic consequences of transportation, including gains from trade, technology diffusion, coordination resulting from the "Big Push" effect, and gains from agglomeration. In particular, agglomeration economies have been highlighted recently by many studies such as Graham (7). Chatman and Noland (8) conducted a detailed literature review concerning the agglomeration impacts of transportation investment and concluded that public transportation improvements are capable of bringing substantial external benefits by enabling economies of agglomeration. Deng (9) pointed out that both positive and negative impacts have been reported from past studies and presented potential factors affecting the impacts of transportation infrastructure on economic productivity and economic growth. He also suggested that the contribution of transportation investment to productivity should be carefully examined, taking account of local and market contexts. Summarizing these studies, it appears that economic impacts from transportation development arise from premiums in accessibility and transportation costs, which could further expand economic productivity and economic growth, but this needs to be verified carefully through contextual empirical analysis.

Such economic impacts from transportation development, including investments in HSR, have been strongly anticipated by policy makers. HSR is typically assumed to shorten travel times significantly, which could improve accessibility and contribute to regional economic development. To verify the impacts from HSR, however, the following issues that are specific to HSR should be highlighted. First, HSR connects one region with another region; thus, its impacts on productivity are experienced across regions rather than within a region. Thus, inter-regional analysis is required to identify its widespread impact. Second, the economic impacts from HSR should be carefully observed in a historical perspective rather than with a cross-sectional approach, since they could involve long-term rather than short-term processes. Third, HSR typically faces tough market competition from alternative transportation modes; thus, multiple travel modes should be incorporated into the analysis, such as air transportation (10, 11, 12) and expressway travel (13, 14). Fourth, access and/or egress travel to and from HSR stations should be taken into consideration, because the level of service of a last-mile trip could significantly affect the utility of HSR services. This study analyzes empirically the impacts of HSR on economic productivity in Japan. As the Japanese HSR system has the longest history of HSR operation in the world, it can be expected to provide the best available historical data to reveal the long-run economic effects of HSR. It should be noted that six HSR lines and two sub-HSR lines have been gradually introduced into Japan since the first HSR line started operating in the 1960s. This study collects data from 1981 to 2006 regarding regional economic productivity, along with data on HSR services and other competitive transportation modes in 46 prefectures in Japan. The access/egress details of local transportation to and from HSR stations are incorporated into the inter-regional transportation service data.

The paper is organized as follows: the next section reviews the existing literature on the economic impacts of HSR. The dataset used for an empirical analysis is then presented. The results of empirical analysis are shown and the findings

are discussed. Finally, the paper concludes with further analysis and suggestions for future research.

LITERATURE REVIEW

A number of studies have addressed the impact of HSR from various viewpoints. de Rus (15) suggested that the introduction of HSR generates direct benefit from travel time saving, which increases economic productivity in the short run; while, in the long run, it attracts new activities, resulting in market expansion and increased firm productivity. Chen *et al.* (16) empirically examined the impact of HSR in a Spanish case using a structural equation modeling approach, concluding that investment in HSR had positive impacts on growth in provincial economies, stimulating GDP and increasing employment levels, leading to wider economic impacts. Case studies of the French TGV system also reported significant development in real estate and large business in Le Mans, Vendôme (17), and Nantes (18). Masson and Petiot (19) provided evidence to support its positive effect on tourism; for instance, data from the TGV southeast line showed growth in hotel visits as well as in the number of conferences held, although HSR also penalized tourism through shorter periods of stay. On the other hand, Chen *et al.* (20) reported that the introduction of HSR widened the economic gap in the Manchester sub-region, first because the regional economy had been already restructured by other transportation modes and second because intra-regional transportation connecting with HSR was not sufficient. Shen *et al.* (13) found that cities will receive minimal benefits from HSR if the station is located away from the city center and that the speed of land use development depends on the attractiveness of new HSR stations.

More specific to the Japanese HSR system, Nakamura and Ueda (21) compared population growth in regions with HSR stations with those without HSR stations, concluding that the presence of HSR stations is the most important factor for population growth, with accessibility to expressway networks also supporting such growth. Amano and Nakagawa (22) showed that HSR induced more urban redevelopment in the vicinity of new HSR stations located in peripheral regions than did existing HSR stations located in urbanized regions. Based on empirical investigation, Han *et al.* (14) claimed that access time to Japanese HSR stations plays an important role in affecting industrial location, although the elasticity is smaller than for industrial interdependence and people's consumption demand.

THE HIGH-SPEED RAIL NETWORK IN JAPAN

A huge population is squeezed into a very small extent of habitable land in Japan, creating high-density cities along plains and shorelines. This is one of the most important factors that has shaped Japan into a rail-oriented society (23). To serve the huge travel demand between the three largest cities in the middle part of Japan, the Japanese HSR system, called the *Shinkansen* in Japanese, initially started operation in 1964, connecting Tokyo, Osaka, and Nagoya. The first HSR in the world, the Tokaido Shinkansen, was constructed mainly because the conventional lines connecting these cities had almost reached their full capacity owing to increasing demand brought about by rapid economic growth. The success of the first Japanese HSR encouraged the Comprehensive National Development Plan to incorporate further HSR construction as a means of encouraging regional development. A new line between Osaka and Okayama started to operate as part of the Sanyo Shinkansen in 1972 and was completed in 1975 by the extension to Hakata, the economic center of Kyushu region. The next HSR lines opened in 1982, with the Tohoku Shinkansen between Omiya and Morioka in northern Japan and the Joetsu Shinkansen between Omiya and Niigata. These two lines reached Tokyo prefecture in 1984 and connected with Tokyo station in 1991. Note that contrary to the Tokaido and Sanyo lines, which were constructed to meet the increasing travel demand among large cities located in the Pacific coastal belt, later HSRs such as the Tohoku and the Joetsus were constructed mainly as regional development projects.

After the privatization of Japan National Railways into Japan Railways in 1987, new type of HSR called "mini-Shinkansen" started operating between Fukushima and Yamagata in 1992. Unlike HSR systems in Europe, Japanese HSR

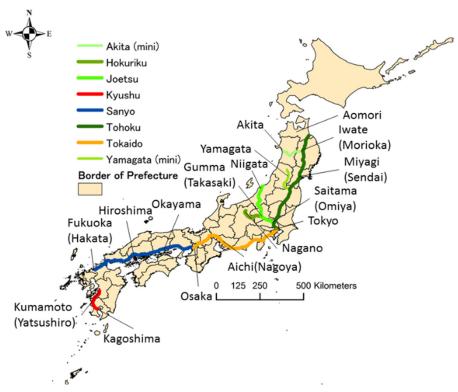


FIGURE 1 High Speed Rail Network in Japan as of 2006

is characterized by a complete separation between high-speed and conventional services, each with its own infrastructure (15). A new standard gauge was needed to realize high-speed operation, since the narrow gauge (1 067 mm) of the conventional rail network in Japan restricted its physical connection with high-speed services. Mini-Shinkansen, on the other hand, is characterized by the combined operation of HSR lines and conventional lines, achieved by improving the conventional track. A part of the Hokuriku Shinkansen between Takasaki and Nagano and another mini-Shinkansen called the "Akita Shinkansen" between Morioka and Akita came into operation in 1997. The Yamagata Shinkansen was extended to Shinjo in 1999, and the Tohoku Shinkansen was extended to Hachinohe in 2001. A part of the Kyushu Shinkansen between Kagoshima and Yatsushiro opened in 2004 and connected to Hakata in 2011. The Tohoku Shinkansen was also extended to Aomori in 2010. The Japanese HSR network in 2006 is illustrated in Figure 1.

DATASET

14 Accessibility

The introduction of HSR improves regional accessibility. This study formulates accessibility through the gravity-model approach. This assumes that accessibility between two regions is affected by socioeconomic or sociodemographic regional factors and that it declines as travel time from one region to the other increases. This study assumes that regional population represents the regional factors, based on the existing research (24). Multiple transportation modes are incorporated into the estimation of inter-regional travel time, because other inter-urban travel modes apart from HSR are also expected to influence accessibility. Regional accessibility is then formulated as below:

$$ACC_i = \sum_j \frac{P_i P_j}{\left(\min\left(T_{ij}^m\right)\right)^2} \tag{1}$$

where i and j represent prefectures, P_i represents the population in prefecture i, and T_{ij}^m represents the minimum travel time from prefecture i to prefecture j when transportation mode m is used.

Dataset

Sociodemographic, socioeconomic, and transportation panel data are prepared by prefecture in Japan for 1981, 1986, 1991, 1996, 2001, and 2006. The dataset is presented in five-year intervals, because some data are only available every five years. Note that there are 47 prefectures in Japan. As one of them—Okinawa prefecture—consists of many islands located far from the HSR network, it is excluded from our database. The sociodemographic data include prefectural population, prefectural population by gender, prefectural population by age subgroup, and prefectural employees.

Next, the socioeconomic data includes the number of offices, the number of employees by industry, gross regional product (GRP) by industry, and net stock of social capital. Industries are categorized into "primary industry," including agriculture, forestry, and fishery; "secondary industry," including mining, construction, and manufacturing industries; "tertiary industry," including electricity, gas, and water, distribution businesses, finance, real estate, transportation, information and service industries, and the government sector. Note that the GRP and net stock of social capital are deflated to 2005 levels. As for "productivity," this study assumes that labor productivity represents general economic productivity. Labor productivity is calculated as GRP per employee.

Finally, the transportation data consist of the minimum travel time between prefectures and the minimum number of transfers to the nearest HSR station in each of the three largest cities: Tokyo, Osaka, and Nagoya. Note that different data for transportation networks and services are prepared for different years based on the service availability by transportation mode in the past. A representative node in each prefecture is assumed where the prefectural capital is located. The transportation modes cover HSR, conventional rail, air, inter-city bus, and private car. In estimating the travel time of public transportation modes, the minimum access/egress travel time of local public transportation services is assumed for access/egress to and from HSR stations or airports, if such services are available. If local public transportation services are not available, private car is assumed for estimating access/egress travel time. For private car, the minimum travel time from a representative node in an origin prefecture to another representative point in a destination prefecture is computed using the road network data for each year. If the road network does not directly connect an island with others, the use of car-ferry services is assumed. The number of transfers to and from HSR stations is collected from past rail timetables.

TABLE 1 shows descriptive statistics of the dataset, which contains 276 records compiled from 46 prefectures over six years. First, average productivity is 7.05 million JPY per employee, ranging from 4.62 to 11.61 million JPY. Note that one US dollar was on average equal to 110.2 JPY at 2005 levels. The average productivity has been increasing, while its standard deviation has fluctuated. The standard deviation was higher in 1991, probably because the Japanese economy experienced the asset price bubble, after which economic disparities among regions become larger. It was also higher in 2006, possibly because the government of the day introduced deregulation policies following the new approach of liberalism, which led to higher economic disparities among regions.

Second, the accessibility has a quite wide range, from 0.11 to 18.61. This has increased gradually from 1981 to 2006, indicating that the transportation network has been developed, which improved regional accessibility. The standard deviation of accessibility has also been increasing, which may imply that accessibility has improved only in specific regions where there was investment in transportation infrastructure.

Third, the number of transfers to any of the three largest cities is 0.43 on average and has been generally decreasing. This may imply that the local access/egress public transportation services in the largest cities have been significantly improved in the past decades. This includes the expansion of local public transportation networks in these cities, enabling passengers to travel directly to the nearest HSR station.

Fourth, the share of female population in their 30s out of total population is 6.98 percent on average. Ongoing rapid aging and the lower birthrate in Japan have decreased the share of the younger generation in the population, which led to the decline of the share of the female population in their 30s from 1981 to 2001. This share increased from 2001 to 2006,

because a next generation of post-war baby boomers entered their 30s in 2006.

Finally, the average GRP share of primary, secondary, and tertiary industries are 5.71, 30.67, and 53.22 percent, respectively. The GRP share of primary industry decreased from 1981 to 2006, while that of tertiary industry increased, apart from 2001 to 2006. The GRP share of finance, insurance, and real estate (FIRE) industries is 14.81 percent on average. Note that the FIRE industries are parts of the tertiary industry. It increased sharply from 12.43 to 17.79 percent from 1991 to 1996, which may imply that Japan's industrial structure changed significantly in the early to mid-1990s. Note that the FIRE industry is typically regarded as one of the high-productivity sectors.

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TABLE 1 Descriptive Statistics of Dataset

Productivity (Mil. JPY/employee)	Total	1981	1986	1991	1996	2001	2006
Minimum	4.62	4.62	5.11	5.91	6.34	6.79	7.37
Median	7.13	5.35	5.9	6.9	7.24	7.67	8.51
Maximum	11.61	6.93	8.27	9.37	9.42	10.5	11.61
Mean	7.05	5.46	6.06	7.02	7.37	7.76	8.64
Standard deviation	1.26	0.55	0.63	0.76	0.66	0.64	0.84
Accessibility (100 Mil. Person ² /minu	ites ²)						
Minimum	0.11	0.11	0.13	0.13	0.13	0.13	0.13
Median	0.5	0.43	0.42	0.5	0.5	0.53	0.53
Maximum	18.61	11.41	13.22	14.17	14.55	15.3	18.61
Mean	1.61	1.27	1.42	1.63	1.65	1.75	1.94
Standard deviation	2.88	2.25	2.52	2.83	2.91	3.06	3.6
Number of transfers to any of three la	argest cities	-	-	•	-	-	
Minimum	0	0	0	0	0	0	0
Median	0	0	0	0	0	0	0
Maximum	4	4	4	2	2	2	2
Mean	0.43	0.6	0.58	0.33	0.33	0.33	0.38
Standard deviation	0.77	1.1	1.08	0.52	0.52	0.52	0.61
Share of female population in their 30	Os (%)		<u>-</u>	•	<u>-</u>	-	
Minimum	5.26	6.58	7.1	6.16	5.55	5.26	5.5
Median	6.76	8.1	7.94	6.72	6.2	6.22	6.65
Maximum	9.91	9.91	8.82	7.39	6.59	7.51	8.31
Mean	6.98	8.11	7.96	6.75	6.17	6.23	6.67
Standard deviation	0.92	0.75	0.39	0.3	0.23	0.48	0.66
GRP share of primary industry (%)	Total	1981	1986	1991	1996	2001	2006
Minimum	0.08	0.26	0.19	0.08	0.11	0.09	0.1
Median	4.75	8.75	7.34	5.65	4.02	3.63	3.3
Maximum	20.93	18.2	20.93	13.94	10.65	9.84	9.49
Mean	5.79	9.11	8.25	5.84	4.31	3.78	3.47
Standard deviation	4.3	5.01	5.1	3.8	2.72	2.39	2.32
GRP share of secondary industry (%))	-	-	•	-	-	
Minimum	12.61	21.03	19.01	20.75	17.04	15.77	12.61
Median	30.23	33.05	31.81	34.7	28.91	26.09	27.81
Maximum	56.19	48.52	50.91	56.19	45.35	40.8	45.01
Mean	30.67	32.82	31.85	34.76	29.13	26.72	28.76
Standard deviation	7.68	6.97	7.83	8.28	6.24	6.07	7.81
GRP share of tertiary industry (%)	-	-	-	•	-	-	
Minimum	35.74	36.06	36.89	35.74	40.71	46.33	45.01
Median	52.86	48.12	51.03	50.83	56.29	58.25	55.46
Maximum	77.86	57.04	65.57	65.01	75.53	77.86	71.2
Mean	53.22	47.98	50.78	50.89	56.46	57.87	55.34
Standard deviation	6.72	5.02	5.73	5.74	6.31	6.01	5.66
GRP share of FIRE industry (%)							
Minimum	8.89	8.89	9.62	9.16	14.17	13.34	13.31
Median	14.65	11.68	12.9	12.18	17.37	16.16	16.55
Maximum	26.52	15.79	21.2	19.66	26.52	23.42	23.06
Mean	14.81	11.87	13.06	12.43	17.79	16.78	16.90
Standard deviation	3.32	1.96	2.25	2.16	2.76	2.32	2.37

EMPIRICAL ANALYSIS

Comparative Analysis between Prefectures with HSR Stations and Prefectures without HSR Stations

First, prefectures are classified into two subgroups: those with Shinkansen stations and those without Shinkansen stations in each year. TABLE 2 shows differences of productivities between the two subgroups by year. Welch's *t*-test shows that the mean of the productivity is significantly higher in prefectures with Shinkansen stations than that of prefectures without Shinkansen stations in all years. This may suggest that accessibility to HSR stations has significant positive impacts on regional productivity. The results also show that the statistical significances of the *t*-test became weaker in 2001 and 2006. This may imply that HSR stations introduced by later HSR lines have lower impacts on productivity than those introduced

by earlier HSR lines.

TABLE 2 Difference of Productivity between Prefectures With and Without HSR Stations

Year	Condition of Prefecture	Mean	Variance	N	Degree of freedom		<i>t</i> -value
1981	without HSR station	5.25	4.77	33		22	-4.21***
	with HSR station	5.92	4.83	13			
1986	without HSR station	5.82	5.27	26		35	-2.77***
	with HSR station	6.33	6.75	20			
1991	without HSR station	6.67	5.89	26		34	-3.46***
	with HSR station	7.41	8.03	20			
1996	without HSR station	7.09	5.27	26		35	-3.24***
	with HSR station	7.69	6.9	20			
2001	without HSR station	7.51	4.79	25		33	-2.64**
	with HSR station	8.01	7.35	21			
2006	without HSR station	8.34	6.96	22		43	-2.19*
	with HSR station	8.86	9.15	24			

Note: "***": p<0.01; "**": p<0.02; and "*": p<0.05.

Regression Analysis

Three types of estimation approaches are applied to regression analysis to correlate prefectural productivity with explanatory variables using a Cobb-Douglas function: a pooling ordinary least square (OLS) model, a fixed effect model, and a random effect model. To select a combination of appropriate explanatory variables, the following process is implemented. First, variables whose absolute value of correlation coefficient with accessibility is over 0.6 are excluded. Next, the remaining variables are examined to see whether they significantly reduce the Akaike information criterion. Finally, a step-wise estimation approach is used to check whether the variance inflation factor is lower than 10 to avoid multicollinearity.

TABLE 3 summarizes the estimation results of the three models achieved through the above process of selecting explanatory variables. HSR station dummies of "HSR_81," "HSR_91," and "HSR_01" are defined to be 1 if an HSR station is located in a prefecture in 1981, 1991, and 2001 respectively and 0 otherwise. "Transfer time to largest cities" is equal to 1 if two or more transfers are required in the local public transportation network of a prefecture to reach the HSR stations in the largest cities and 0 otherwise. "Port and airport" is equal to 1 if a prefecture has a large-scale port and airport and 0 otherwise. "Female share in their 30s" represents the share of the female population whose age is 30 to 39 out of total population in a prefecture. "GRP share of FIRE industry" represents the share of production of the Finance, Insurance, and Real Estate (FIRE) industries out of total GRP in a prefecture.

The results of F tests indicate that all models have p-values lower than 0.01. This suggests that the fixed effect model is significantly favored over the pooling OLS. The results of Breusch-Pagan tests also show that all models have p-values lower than 0.01. This suggests that the pooling OLS model is significantly favored over the random effect model. Finally, the results of Hausman tests indicate that all models have p-values lower than 0.01. This suggests that the fixed effect

model is significantly favored over the random effect model. Consequently, these results together suggest that the fixed effect model should be the most favorable.

Among the four fixed effect models, Model F3 may be the most preferable. All the estimates show significant effects on productivity. Adjusted R-squared is 0.638, which may be an acceptable fitness of the model. The results show that the accessibility has a significant and positive impact on productivity. This means that the introduction of not only HSR, but also expressways and airports that could contribute to saving travel time, have a positive impact on productivity. The results also show that the HSR station dummies are all significant and positive. This means prefectures with better accessibility to HSR stations have higher productivity than those without HSR station in them as shown in TABLE 2. The estimated coefficients of the HSR station dummies become gradually larger as the year comes closer to the present. This seems, at a glance, inconsistent with the findings from TABLE 2. One of the possible explanations for this is a dynamic process in which the economy of agglomeration gradually works stronger nearby HSR stations. As time passes after an HSR station has been installed, more business is agglomerated in the vicinity of the HSR station, which may gradually increase business efficiency in the region. On the other hand, it is expected that regions where a new HSR station has been recently introduced may have weaker productivity gains, since the economy of agglomeration has not worked well. The number of transfers to largest cities has a significant and negative impact on productivity, which means that the quality of local public transportation services, particularly the frequency of transfers, could affect the impacts of HSR on regional productivity. This may suggest that additional efforts in improving last-mile public transportation services are significant for a better contribution of HSR to economic development. The share of the female population in their 30s has a significant and negative impact on productivity, which may mean that females in their 30s could have lower productivity. Finally, the GRP share of the FIRE industry has a significant and positive impact on productivity. This indicates that a higher share of the FIRE industry leads to higher productivity, which seems reasonable as the FIRE industry is often mentioned as a highly productive sector (25).

Although the above model assumes that improvement of accessibility through introducing HSR contributes to regional productivity, the reverse effect may also be possible: that the HSR network was constructed in those prefectures where productivities are higher. It is well known that the parameters of the OLS method could be biased if both directions of causal relationship exist in a model. An additional model is thus estimated assuming that accessibility is an instrumental variable that is explained endogenously by other explanatory variables.

TABLE 4 shows the results of the pooling regression model, random effect model, and fixed effect model with the instrumental variable (IV) method with the relevant statistical tests. Both models have sufficiently high fitness and have similar estimates. This implies that the reverse causal relationship—that accessibility affects productivity—may be supported, while the other way around is also possible. This is quite reasonable, because the reverse effect corresponds to the fact that the inter-urban transportation infrastructure has been developed to connect regions between large cities, which usually have relatively higher productivity than rural or peripheral areas.

Although there are no previous studies concerning the relationship between accessibility and productivity, there are many studies investigating the relationship between travel time and productivity. For instance, Preston and Wall (26) and Preston (27) reviewed past studies and insisted that the elasticity of productivity with respect to travel time ranges between 0.12 and 0.29. Note most of the past studies estimate the elasticity with cross-sectional data.

The elasticity can be transformed as follows:

$$-\frac{dy/y}{dt/t} = -\frac{dy/y}{dACC/ACC} \cdot \frac{dACC/ACC}{dt/t} = -\beta_{ACC} \cdot \frac{dACC/ACC}{dt/t}$$
 (2)

where y is the productivity, t is the travel time, ACC is the accessibility, and β_{ACC} is the elasticity of productivity with respect to accessibility. dACC/ACC is computed as 0.0203 with eq. (1) when dt/t is 0.01, using our dataset. As the elasticities of productivity with respect to accessibility estimated with the OLS model and the IV model $\hat{\beta}_{ACC}$ are 0.226 and 0.300 respectively, as shown in TABLE 4, the elasticities of productivity with respect to travel time

are estimated to be 0.459 and 0.609 respectively. Our estimates may be a little higher than the maximum of the range

TABLE 3 Estimation Results of Pooling OLS Models, Random Effect Models, and Fixed Effect Models

Pooling OLS model	Model P1	•	·	Model P2	 	,	Model P3		•	Model P4		·
rooming o Do mode.		d. Error t-	value	Estimate	Std. Error t	-value	Estimate	Std. Error t	-value		Std. Error t	-value
Intercept	3.827	0.221	17.310 ***	3.25		31.200 ***	4.905		26.116 ***	4.897		25.939 ***
ln (Acc)	0.094	0.025	3.841 ***	0.03		4.560 ***	0.084	1 0.008	9.955 ***	0.085	0.009	9.782 ***
HSR_81	0.051	0.023	2.253 *	-0.10	3 0.029	-3.608 ***	-0.040	0.025	-1.584	-0.040	0.025	-1.598
HSR_91	0.052	0.023	2.306 *	0.05	7 0.025	2.254 *	-0.044	0.024	-1.848	-0.043	0.024	-1.802
HSR_01	-0.055	0.022	-2.544 **	0.14	4 0.024	5.980 ***	0.095	0.021	4.495 ***	0.096	0.021	4.519 ***
Transfer time to largest cities				-0.11	5 0.029 >	100 ***	-0.047	7 0.026	-1.801	-0.044	0.027	-1.629
Port and airport										-0.011	0.020	-0.523
In (Female share in their 30s)							-0.782	0.078	-9.995 ***	-0.783	0.078	-9.989 ***
ln (GRP share of FIRE industry)				0.24	2 0.040	6.106 ***	0.042	0.039	1.061	0.042	0.039	1.073
Adj. R-Squared	0.413	•	•	0.51	4		0.636	5	•	0.634		·
Random effect model	Model R1	-	-	Model R2			Model R3	-	-	Model R4		
	Estimate St	d. Error t-	value	Estimate	Std. Error t		Estimate	Std. Error t	-value	Estimate	Std. Error t	-value
Intercept	3.710	0.088	42.200 ***	5.11	3 0.123	41.601 ***	4.631	0.196	23.580 ***	4.645	0.199	23.381 ***
ln (Acc)	0.057	0.011	5.403 ***	0.08	6 0.010	8.767 ***	0.072	0.011	6.845 ***	0.072	0.011	6.701 ***
HSR_81	-0.136	0.032	-4.301 ***	-0.01	3 0.025	-0.495	-0.006	0.025	-0.245	-0.006	0.025	-0.247
HSR_91	0.069	0.030	2.277 *	-0.02	2 0.025	-0.889	-0.002	0.026	-0.094	-0.004	0.026	-0.154
HSR_01	0.187	0.029	6.491 ***	0.12	7 0.023	5.425 ***	0.124	1 0.023	5.401 ***	0.123	0.023	5.322 ***
Transfer time to largest cities				-0.06	4 0.026	-2.428 **	-0.069	0.026	-2.633 ***	-0.069		-2.618 ***
Port and airport										0.006	0.023	0.264
In (Female share in their 30s)							-0.712		-9.843 0.0			-9.842 ***
ln (GRP share of FIRE industry)				-0.84	·	-14.481 ***	0.127		3.111 0.0			3.040 ***
Adj. R-Squared	0.409			0.69	2		0.698	3		0.694		
Fixed effect model	Model F1			Model F2		<u>-</u>	Model F3			Model F4		
			value	Estimate	Std. Error t		Estimate		-value			-value
ln (Acc)	0.051	9.390	0.000	0.04		0.000	0.226		5.647 ***	0.224		5.617 ***
HSR_81	0.042	0.391	0.696	0.03	3 1.645	0.101	0.067	7 0.030	2.234 *	0.074	0.031	2.424 **
HSR_91	0.041	3.571	0.000	0.03		0.000	0.083		2.604 ***	0.083		2.590 ***
HSR_01	0.039	5.556	0.000	0.03		0.000	0.178		5.948 ***	0.177		5.910 ***
Transfer time to largest cities				-0.17	5 0.028	-6.148 ***	-0.112	2 0.027	-4.099 ***	-0.112		-4.096 ***
Port and airport										0.033	0.028	1.165
In (Female share in their 30s)							-0.520		-6.966 ***	-0.530		-7.060 ***
ln (GRP share of FIRE industry)				0.34	9 0.038	9.112 ***	0.171	0.043	3.965 ***	0.163	0.044	3.747 ***
Adj. R-Squared	0.472			0.60	3		0.638	3		0.636		
F test	F = 259.3214; p < 2.2e-16		F = 299.9969; p < 2.2e-16		F = 436.3626; p < 2.2e-16		F = 307.7988; p < 2.2e-16					
Breusch-Pagan test	$\chi^2 = 542.5957$; $p < 2.2e-16$		$\chi^2 = 447.4598$; $p < 2.2e-16$		$\chi^2 = 585.09$	$\chi^2 = 585.0976$; $p < 2.2e-16$		$\chi^2 = 448.6018$; $p < 2.2e-16$				
Hausman test	$\chi^2 = 294.1404$	2 2 - 1/		2 - (25.0	802; <i>p</i> < 2.2e-1	r	-2 - 270.05	711; $p < 2.2e-1$	6	$x^2 - 708.32$	38; <i>p</i> < 2.2e-1	6

Note: "***": *p*<0.01; "**": *p*<0.02; and "*": *p*<0.05.

TABLE 4 Estimation Results with IV Method

Pooling IV model	Estimate	Std. Error	<i>t</i> -value	
Intercept		7.003	0.200	35.043 ***
ln (Acc)		0.056	0.010	5.575**
HSR_81		-0.023	0.026	-0.892
HSR_91		0.0004	0.026	0.014
HSR_01		0.127	0.023	5.545 ***
Transfer time to largest cities		-0.063	0.027	-2.335*
In (Female share in their 30s)		-0.636	0.086	-7.433 ***
ln (GRP share of FIRE industry)		0.098	0.043	2.268*
Adj. R-Squared		0.624		
Random effect model	Estimate	Std. Error	<i>t</i> -value	
Intercept		6.878	0.205	33.507***
ln (Acc)		0.030	0.013	2.344**
HSR_81		0.025	0.027	0.932
HSR_91		0.055	0.028	1.948
HSR_01		0.170	0.026	6.645 ***
Transfer time to largest cities		-0.092	0.027	-3.417***
In (Female share in their 30s)		-0.585	0.078	-7.525 ***
In (GRP share of FIRE industry)		0.186	0.044	4.201 ***
Adj. R-Squared		0.638		
Fixed effect model	Estimate	Std. Error	<i>t</i> -value	
ln (Acc)		0.300	0.151	1.989*
HSR_81		0.083	0.031	2.668 ***
HSR_91		0.099	0.036	2.773 ***
HSR_01		0.192	0.038	4.990***
Transfer time to largest cities		-0.117	0.028	-4.166***
In (Female share in their 30s)		-0.479	0.087	-5.483 ***
In (GRP share of FIRE industry)		0.153	0.052	2.950***
Adj. R-Squared	•	0.638		

Note 1: "***": *p*<0.01; "**": *p*<0.02; and "*": *p*<0.05.

Note 2: Endogenous variable: Accessibility; Instrumental variables: Accessibility five years ago, Number of employees, ln (Number of offices), GRP share of service industry, ln (Net stock of industrial water), Port dummy

Note 3: F test: F = 6.2224, p < 2.2e-16; Breusch-Pagan test: χ^2 = 82.46, p < 2.2e-16; and Hausman Test: χ^2 = 190.34, p < 2.2e-16.

shown by earlier studies. The parameters estimated with panel data tend to be larger those estimated with cross-sectional data, because the cross-sectional data are analyzed under the assumption that there are mild or almost no fluctuations in the

 structure of the model, while the panel data include short term fluctuations.

Scenario Analysis: Estimation of HSR's Impact on Regional Productivity

According to our definition of accessibility, improvement of accessibility is not caused necessarily by the introduction of HSR. Thus, to evaluate the impact only from the HSR, a simple scenario analysis is implemented where expected regional productivities in the scenario where HSR exists (with-scenario) are compared with those in another scenario where no HSR exists (without-scenario) using the estimated model. It is assumed that the without-scenario has the same conditions as the with-scenario except for the HSR network in each year. FIGURE 2 illustrates the productivity gains from the HSR network by prefecture. This shows that the impact of the HSR network on regional productivity is larger in prefectures along the HSR lines, and is especially large in the prefectures located between the largest cities. Prefectures located near the largest cities, such as those located near Tokyo and Osaka, do not seem affected much by HSR. This is because HSR significantly improves accessibility from peripheral regions to the largest cities, which enables more business communication and/or opportunities in the peripheral regions. On the other hand, HSR contributes less to productivity improvements in the vicinity of the largest cities for three reasons: first, because the HSR has fewer advantages against competitive urban high-speed rail services; second, because the HSR usually has few stations in the metropolitan areas;

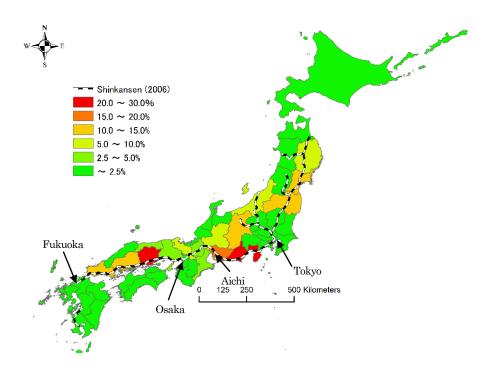


FIGURE 2 Productivity Gain from HSR Network by Prefecture in Japan (in 2006)

and third, because the marginal benefit of HSR introduction is smaller owing to the richer infrastructure stock in metropolitan areas. This could lead to the idea that the productivity of peripheral areas may be increased through the introduction of HSR lines, which may justify HSR projects as a means of narrowing the economic inequalities among regions. This is supported by past studies; for instance, Sasaki *et al.* (28) concluded that the HSR network does not contribute to regional dispersion between developed regions and remote regions, while the European Union (24) showed that HSR contributes only marginal benefits in regions where transportation infrastructure has been highly developed.

CONCLUSION

This study empirically analyzed the impact of the Japanese HSR system on regional productivity. The main findings are as follows: (1) accessibility has a significant and positive impact on productivity, while the reverse causal relationship could also be suggested; (2) the existence of HSR stations significantly influences regional productivity and its impact has been increasing gradually, possibly owing to the historical pattern of agglomeration near HSR stations; and (3) the impact of HSR on productivity is larger in regions along the HSR network, especially those located in peripheral areas rather than urban centers. The results suggest that HSR may contribute to narrowing the productivity gap between peripheral and urban areas, which implies that HSR projects can be justified as a means of regional development. However, the findings also suggest that the productivity gap between the regions with HSR and those without HSR becomes larger. As the expansion of HSR to regions all over the nation is not financially feasible despite the presentation of many proposals to extend HSR, remedy policies for those regions inaccessible to HSR should be investigated further.

Many unexplored issues remain for future research. First, although this study revealed the impact of HSR on regional productivity, its processes are not well specified. As pointed out by Graham (7), the introduction of transportation infrastructure could induce and promote the agglomeration of businesses and/or labor forces around it; our study did not explicitly take this into consideration, although the results suggest such effects. To identify agglomeration effects on productivity, further empirical analysis is required in the context of HSR. Case studies in specific regions may also be meaningful in comprehending exactly what is happening around HSR stations. From a technical viewpoint, the model

should also be elaborated further. While our study assumed that all passengers would use the minimum travel time route, modal choice models can be incorporated in order to reflect the preferences of passengers in reality.

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5 6

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